

Event Information and Registration Form

swiTT Academy Event: INCS Negotiation Course

Monday & Tuesday, March 21 & 22, 2022 – Bern

Aims

Powerful negotiation basics & practice for TTO's. Transform difficult conversations into goal-oriented negotiations, transform good agreements into better deals and solve difficult problems more effectively.

Program outline

In this two-day interactive program, you will receive a proven negotiation toolbox, which you can use with parties from the private sector, research institutions, public authorities, and other stakeholders. Expect an attractive mix of exciting basic knowledge transfer and committed practical application.

Also suitable as a refresher course!

Date & Time

March 21 & 22, 2022

08:30 – 17:00 h

Welcome and coffee from 08:00 h

Course Location

Welle 7, 3000 Bern

Hotel (optional)

Proposal: Hotel The Bristol, nearby (contingent blocked until February 20th). Please book and pay directly using the contact groups@thebristol-bern.ch and use the term "swiTT" for special price).

Catering

Lunches and joint dinner on Monday evening at 18:00 h is included in registration fee. Restaurants will be announced.

Fees

CHF 1'650 swiTT-members

CHF 1'950 non-members

Registration Deadline

Friday, February 18, 2022

Language

English

Speaker

Stefan Kühn, INCS
International Negotiation and Conflict
Resolution Systems

Website

<https://switt.ch/events>

<https://incs.international>

Registration

Name

Organisation

Billing-Address

Phone

E-Mail

Special food
requirements

Please send by email to office@switt.ch. Upon receipt of the registration, you will receive a confirmation and the invoice.